



02_Pricing_Model

HISN Platform

PRICING MODEL

1. Tier Structure

Tier	ACV (SAR)	Users	Transactions/ mo	Modules
Essential	500,000	10	100K	AML + Sanctions
Professional	1,500,000	30	500K	+ Fraud + KYC
Enterprise	3,000,000	100	Unlimited	+ KYB + Graph + Audit
Custom	5,000,000+	Unlimited	Unlimited	All + SLA

2. Revenue Streams (Target Y5)

Stream	Share
Platform License	60%
Usage-Based	20%
Modules	12%
Services	8%

3. Components

3.1 Platform License (Annual)

- Bank: SAR 1.5M – 5M
- Insurance: SAR 800K – 2M
- Exchange/Remittance: SAR 600K – 1.5M
- FinTech: SAR 300K – 800K

3.2 Usage-Based

- Per decision: SAR 0.05 – 0.15
- Per screened entity: SAR 0.25 – 0.75



3.3 Modules

Module	Annual Add-on (SAR)
PEP Screening	200,000
Entity Resolution	300,000
Financial GPS	250,000
Advisor	200,000
Advanced Analytics	200,000

3.4 Professional Services

- Implementation: SAR 200K – 500K
- Custom Integration: SAR 300K+
- Training: SAR 50K/day

3.5 Support Tiers

- Standard: Included
- Premium: +20%
- 24/7: +40%